

WHY BECOME A COP

Be Recognized, Respected and Rewarded

As a COP, you'll be recognized as an outsourcing leader who can drive successful outsourcing solutions and deliver improved outcomes because of a clear understanding of the end-to-end outsourcing process. Earning this professional designation will improve your career opportunities and compensation, and put you in an influential network of industry experts.

COP Benefits

Distinguish yourself as a leader in outsourcing

What COPs Say

"In my consulting career it is very important to communicate that I am an expert in my field as recognized by an external standard setting body. The COP designation has been instrumental in communicating to prospective clients that I am focused on outsourcing, have deep experience in the field and have been successful in the work I do."

Michael Kolm

COP, Director, Consulting and Deals
PricewaterhouseCoopers

Gain professional recognition in your organization and the industry

"The designation is a very coveted one in the Outsourcing world and is highly recognized in industry circles. After I earned the designation, I started getting perceived as a Subject Matter Expert and went on to work on some fantastic and challenging outsourcing projects."

Tamal Chowdhury

COP, Director
Oracle Corporation

Improve your career opportunities and job prospects, and potentially earn more

"COP certification can lead to better outcomes in deals, hopefully more money and industry recognition. I like wearing all those badges at the conferences."

Paul Quaglia

COP, Head of IT Operations
Hospira

Deliver better, more consistent outsourcing results

"The certification process and accreditation gives further credence to our industry and profession by setting the standard for excellence and communicating globally recognized standards for experience and knowledge outsourcing professionals should possess in order to deliver top quality, consistent results."

Cheryl Keck

COP, President
Datrose Inc.

Speak and understand the same language as providers, advisors and customers based on the adherence to a professional set of standards

"Being a COP means that I have applied the standards in real work experience, can speak a common outsourcing language, and can drive successful outsourcing solutions in my workplace."

Teresa Harris

COP, Global Supplier Relations
GE

WHY HIRE A COP

Invest in the Best

Companies that hire, train and encourage employees to become COPs demonstrate their outsourcing leadership and commitment to excellent to all their stakeholders – employees, investors, partners, suppliers and the community. Having COPs on your team ensures better, more consistent results and higher success, saving money and time. Your partners, employees and others involved in outsourcing projects will have greater satisfaction.

COPs help customer organizations make better informed decisions about hiring qualified providers, give outsourcing service providers a competitive advantage to win business, and add credibility and trust to advisor relationships.

Company Benefits

Validate your company's outsourcing expertise and win new business

What COPs Say

"To remain competitive in any business today requires robust and agile tools and processes. The COP certification is your guidebook for agility and remaining competitive."

Cynthia Kearney

COP

V.P. ReSearch Pharmaceuticals

Be known in the industry for your commitment to excellence

"My company like many US-based firms has followed the trend setters in outsourcing. Being a COP has allowed me the expanded scope of knowledge learned, experienced, and gathered from my peers to help guide my company in outsourcing maturity."

JoAnn Martin

COP

Pitney Bowes

Employ a more productive and highly trained workforce with unmatched skill set expertise

"The COP designation provides organization with assurances that the recipients possess the necessary skill-set and experience to offer true value to their outsourcing programs."

Alice Khosravv

COP

Consultant, A&E Consulting

Gain higher job satisfaction and employee pride

"Through the COP process, IAOP is building a global network of professionals that can share practices, reduce risks, and increase the certainty of outsourcing success. I am honored to be part of this network."

Wijnand Kammerling

Senior Consultant

Quint Wellington Redwood

Ensure project success with improved outcomes, saving time and money

"The COP certification process allows the necessary structure and standards for the outsourcing profession that are necessary in today's economic conditions that will reduce the client's risks in undertaking an outsourcing initiative. Being a Certified Outsourcing Professional allows me as an advisor, the credibility to the market place to assist clients in their sourcing journey to ensure a successful strategy development, transition and to receive the anticipated positive financial impact to their bottom line."

Donald Mones

COP, Director

MetLife